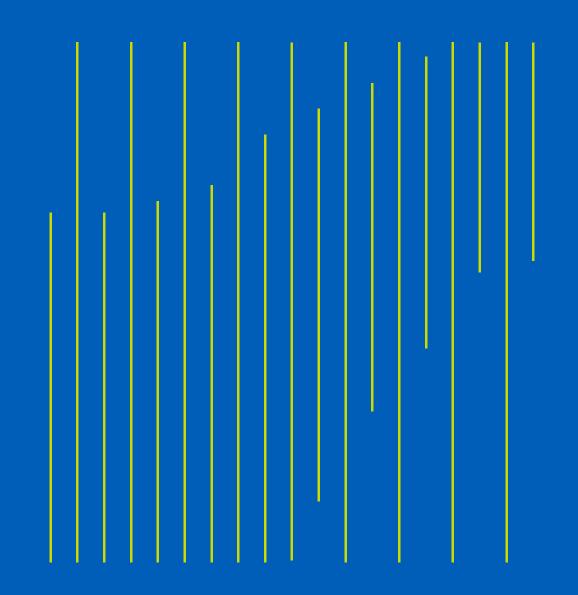
Sumitomo SHI FW

Energy Storage Technologies

FINHCIP Seminar – May 10, 2023





SFW is part of Sumitomo Heavy Industries' Energy & Lifeline segment

Fiscal Year 2022

€5978M

Fiscal Year 2022

Logistics & Construction
€2102M

Energy & Lifeline

Mechatronic





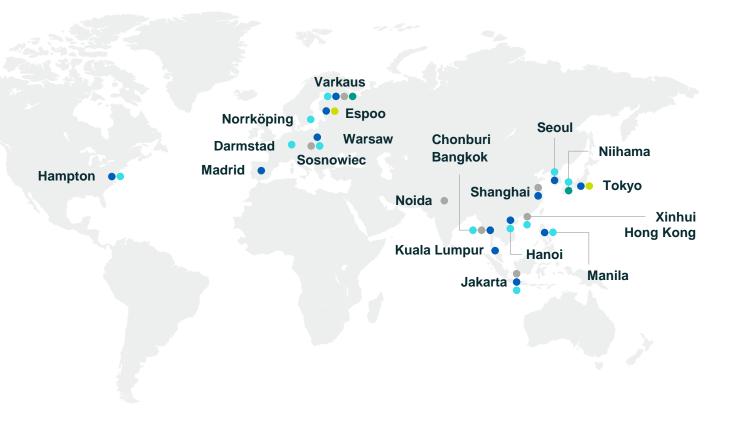
ິ_ີ Others €29M



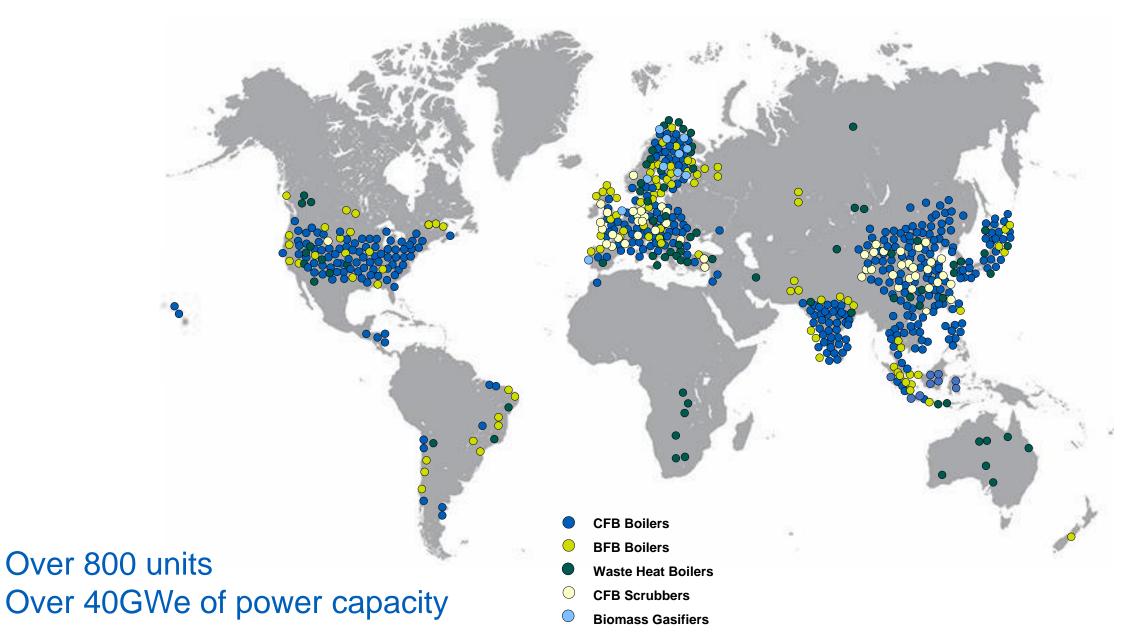
2 —

Global reach with 1 8000 highly skilled people

- Head office
- Engineering centers
- Sales offices
- Factories and after-sales service offices
- Research and development centers



Our Global References



SFW response to decarbonization – and climate change mitigation

Helping our customers to reach decarbonization goals



Energy generation

Energy from biomass or waste for carbon neutral or carbon negative heat & power applications

Carbon capture

Carbon neutral traditional energy generation and integration with production of renewable fuels

Services

Life cycle solutions enabling high plant availability and efficiency

Waste to value

Solid waste into syngas, biofuels & chemicals, or plastics recycling

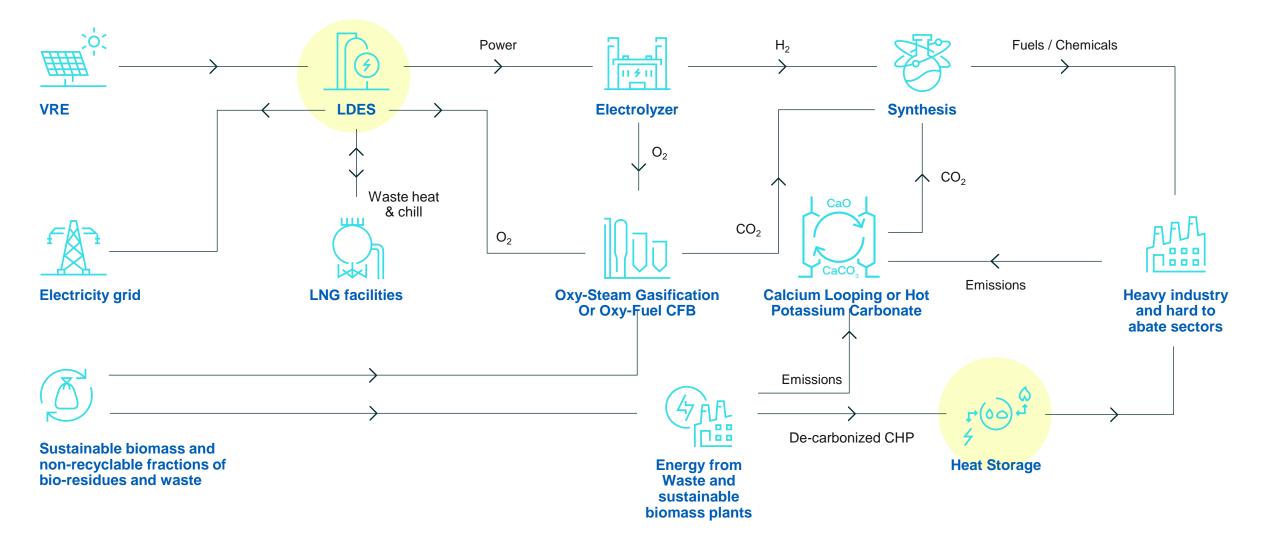
Energy storage

Long Duration - Enabling net zero grid systems to limit the climate change

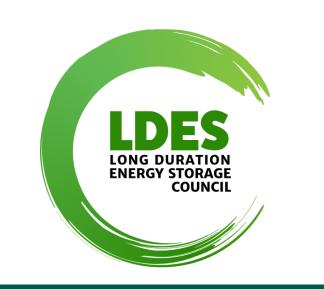


Net Zero Energy Ecosystem

Solutions linking variable renewable energy (VRE) with Waste recycling and the Decarbonization of heavy industry



Long Duration Energy Storage (LDES) Council





7 —

The LDES Council is formed by ~60 companies, from start-ups to large corporates in over 20 countries

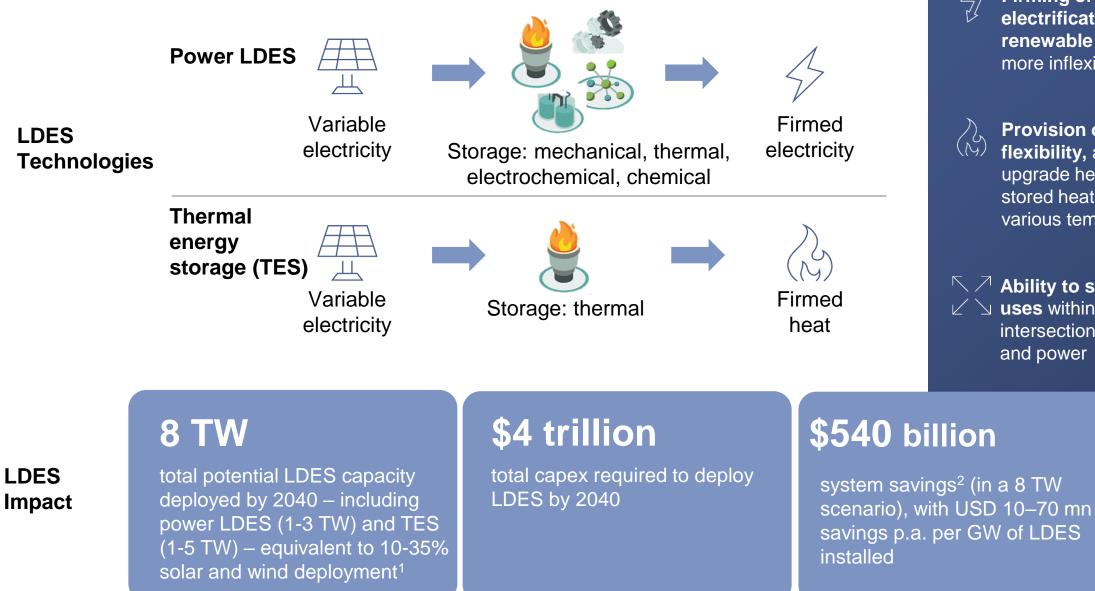


Key principles of the LDES Council



The LDES Council is an independent body with its own governance structure, with the mission to accelerate energy decarbonization through the scale-up of LDES

There are different types of LDES that offer flexibility across sectors, with TES offering thermal flexibility



Thermal energy storage (TES) provides thermal flexibility, unlocking system benefits:

> **Firming of heat** electrification from renewable energy to serve more inflexible heat loads



Provision of heat grade

flexibility, as it enables to upgrade heat sources with stored heat or discharge at various temperatures

Ability to serve multiple end \checkmark **uses** within and at the intersection of heat, hydrogen, and power

LDES

The LDES Council Reports

Net-zero power



24/7 clean PPAs



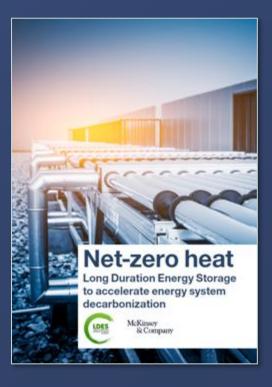
Policy Toolbox

The journey to net-zero

An action plan to unlock a secure, net-zero power system



Net-zero heat



November 2021

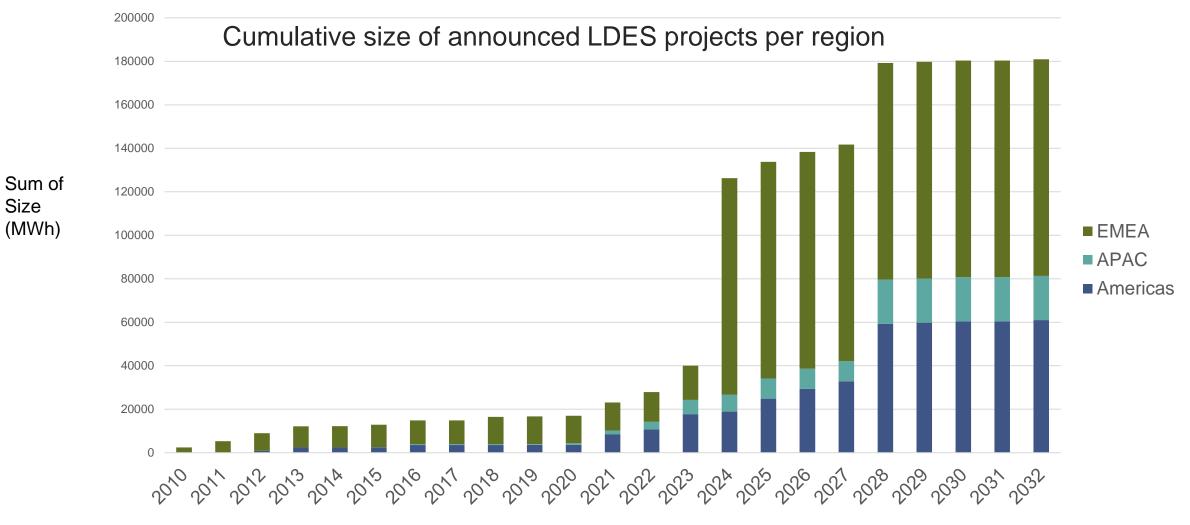
May 2022

June 2022

November 2022



LDES Projects Around the World



Expected COD

Liquid Air Energy Storage

with Highview Power



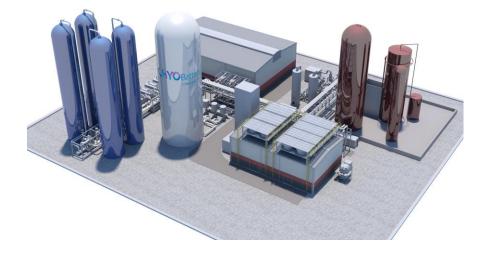


12 —

Liquid Air Energy Storage (LAES) – Pathway to 100% decarbonized power system

Long duration energy storage systems to provide flexible, sustainable and secure energy infrastructure

- Lifetime >30 years, no capacity degradation
- Clean air as storage medium, no direct emissions
- Decoupled charging and discharging power, synergies with external heat and cold
- Highly scalable storage, location agnostic
- Grid ancillary services: system inertia, reactive power, frequency & voltage support
- Fully recyclable, low supply chain risks

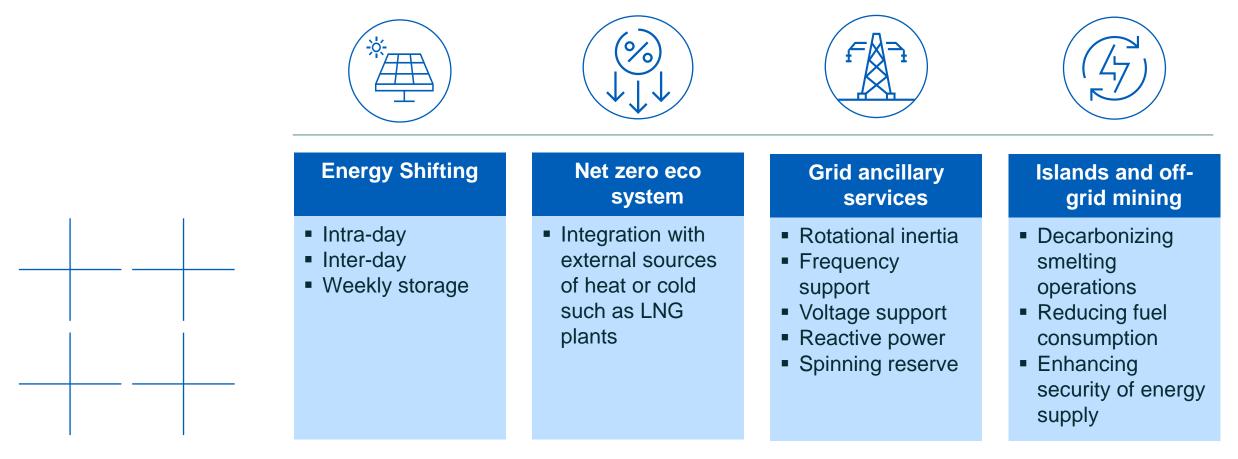


Charge MW	Storage h / MWh	Discharge MW	Footprint
50	8 / 400	50	2 soccer fields
200	8 / 1600	200	4 soccer fields

The larger sized LAES plant can store renewable energy to power 470.000 EU homes for 8 hours

100% carbon free electricity – always!

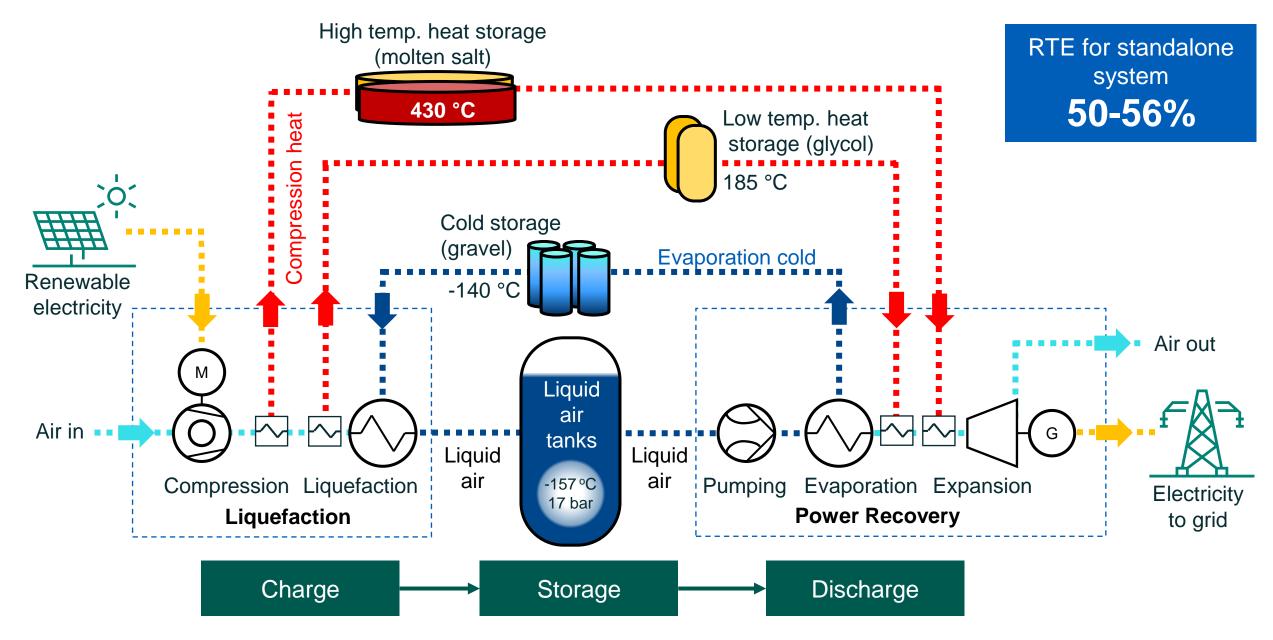
LAES systems provide crucial services for the power grid and support the energy transition



LAES is a scalable, ultra-flexible, location agnostic long duration energy storage system



Liquid Air Energy Storage schematic



Joint implementation of LAES commercial demonstration plant

Sumitomo Heavy Industries and Hiroshima Gas Co., Ltd

- Discharge capacity: **5 MW**
- Charge capacity: 4 MW
- Duration: 4 hours
- The LAES plant will utilize waste cold from the Hatsukaichi LNG terminal in Hiroshima Prefecture, Japan

- Partnership established with Hiroshima Gas Co., Ltd.
- Highview Power has already demonstrated the technology through their pilot projects in the UK



https://www.shi.co.jp/english/info/2023/6kgpsq0000003cla.html

Calcium Cycling

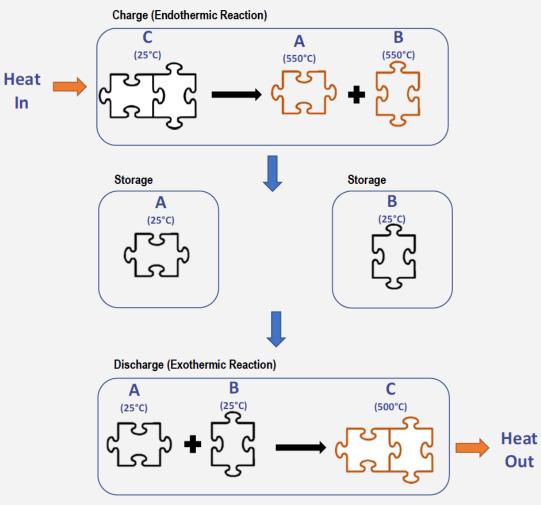
with SaltX





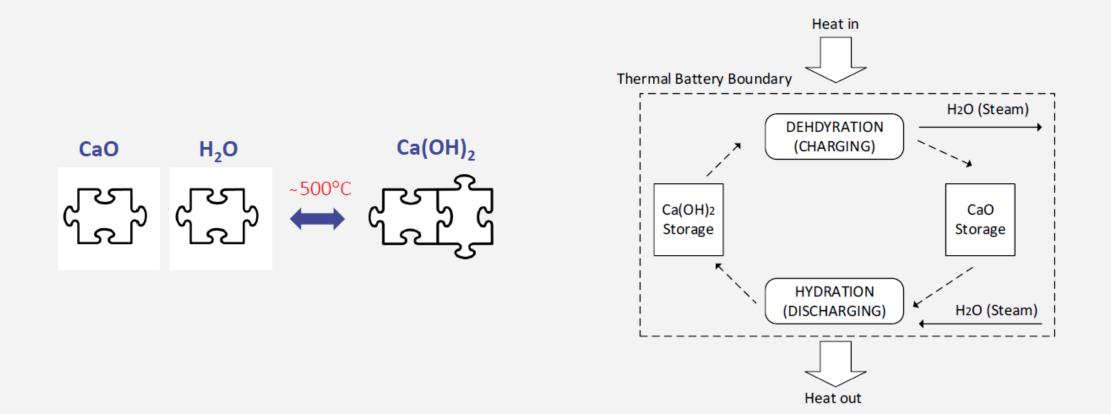
EnerStore in a Nutshell

EnerStore District Energy (Flexible storage)



SaltX Technology

Thermochemical Energy Storage (TCES)



Technology Platform for Upscaling, Stockholm, Sweden

Use Case: Power to Steam (+District Heating)

Commissioned April 2021

Installation Time 12 months

100 kW Discharger (scalable to 5 MW per unit)

200 kW Charger (scalable to 8 MW per unit)

8 MWh Storage Capacity (16 tonnes NCS)

Status Verification & Optimisation

